



IWI

Investment Wānanga

Māori Economic Development Taskforce

Appendix Three – Examples of PPP

Market Participants

August 2010



# Examples of PPP Market Participants



Equity Providers and Sponsors	
Accident Compensation Commission	Diversified institutional investor
AMP Capital	Large institutional infrastructure investor
Bilfinger Project Investments	Experienced sponsor / investor in PPPs including Ararat Prison Project in Australia
Capella Capital	JV with Bovis Lend Lease, global sponsor and investor in PPPs and PFI projects (Australia, UK and US)
HRL Morrison	Large financial advisory firm and fund manager
Macquarie	Largest investment bank in Australia and involved in numerous PPPs including Victorian Desalination Project
NZ Super Fund	Large institutional investor, with stated interest in PPPs
Plenary	Extensive experience in Australia and Canada
RBS	Extensive involvement in PPPs over the last 15 years, including prison and hospital projects.
Construction Contractors (and Maintenance and Facilities Management as relevant)	
Multiplex	Large contractor with significant PPPs in Australia and Canada, limited NZ presence
Fletcher Construction	Major NZ contractor with stated appetite for projects
Hawkins	Major NZ contractor with experience in PPPs e.g. Ararat Prison in Australia
Leighton Group	Large contracting subsidiaries, but limited construction exposure to New Zealand
Mainzeal	Large NZ contractor
Valemus (previously Boulderstone)	Extensive experience in Australia but under IPO

# Examples of PPP Market Participants



Facilities Management / Custodial Services	
G4S	Global corrections services provider, expressed interest NZ market
GEO	Global corrections services provider, expressed interest NZ market
Kalyx	Global corrections services provider, expressed interest NZ market
Serco	Global corrections services provider, Australian presence and interest in NZ
Transfield Services	Listed Australian services provider, focus on infrastructure and PPPs and NZ presence
UGL Limited	Listed Australian services provider, focus on infrastructure and some NZ presence
Debt Financiers / Arrangers	
Australia & New Zealand Banking Group (ANZ)	Major banking presence in NZ and Australia and in PPPs
Commonwealth Bank of Australia (CBA)	Major banking presence in NZ and Australia and in PPPs
HSBC	Global commercial and retail bank, expressed interest in PPPs in NZ
National Bank (NAB) / Bank of New Zealand (BNZ)	Major banking presence in NZ and Australia and in PPPs
RBS	Global institutional bank with experience in PPPs
Westpac Banking Corporation	Major banking presence in NZ and Australia and in PPPs